

EY team with you today



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20 years of experience in Corporate Sustainability, ESG, Climate Change, Impact assessment and Responsible Investment advising Financial, RHC, CPR and multiple other sectors

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Introduction: EY Climate Change and Sustainability Services

A globally connected sustainability practice at the forefront of ESG innovation and integration

Operating in 8 countries across the MENA region since 2009

50+ sustainability professionals in MENA

And 2700+ Team of ESG professionals that are fully dedicated to providing sustainability services globally

#1 Sustainability

Leader for outstanding work helping companies achieve sustainability goals, according to Verdantix EY became **carbon negative** in 2020, which we will achieve each year until we become net-zero by 2025.

Actively shaping the ESG agenda in KSA

Advising key entities and flagship projects in KSA on ESG, carbon and circularity

Neom & Red Sea



FII Institute

FI INSTITUTE UNVELUS NEW NEULISIVE ESO FRAMEWORK AND SCORINO



Many more...

ESG has become an important agenda for long term value

ESG and Climate Risk dominate World Economic Forum's Global Risks Report 74% of MENA finance leaders are involved to a medium to high extent in driving ESG

3

ESG AUM has reached \$41T, to become 1/3rd of global AUM by 2025



IFRS-ISSB global ESG disclosure criterion to match financial accounting rigour 5

Stock exchanges (including Tadawul) have a strong focus on issuer ESG performance 6

PIF has launched its ESG and Green Finance Framework - to cover portfolio in next 5 years



What does ESG mean?

Environment, Social and Governance are the three pillars of sustainability/ ESG

Environmental	Social	Governance
 Climate risks 	► Human capital	 Board diversity
 Greenhouse gas emissions 	 Labor relations and working conditions 	 Antibribery and anticorruption
 Renewables and Energy efficiency 	 Diversity and Inclusivity agenda 	 Anti-money laundering
 Pollution and waste management 	 Employee health, safety and wellbeing 	 Business ethics
 Use of natural resources 	 Product quality and safety 	 Corporate resiliency
 Biodiversity 	 Human rights and child labor 	 Compensation policies
 Carbon pricing measures 	 Privacy and data security 	 Lobbying and political contributions
 Environmental incentives and tax credits 	 Community development 	 Escalation protocols

We are the first generation to be able to end poverty, and the last generation that can take steps to avoid the worst impacts of Climate Change. Future generations will view us harshly of we fail to uphold our moral and historical responsibilities

- Ban Ki Moon, Former Secretary General, United Nations

ESG is now firmly on the "top of the agenda" for CEOs globally

Insights from EY's CEO Outlook survey 2022

82%

of respondents identified ESG factors as extremely important or important, when it comes to strategic decision making

ESG is placed much ahead of Cost reduction, Capital Efficiency and Return on Invested capital and at par with Revenue growth

2nd largest

challenge to growth -Acceleration of climate change impacts and increasing pressures to build sustainability

3rd largest

Attention area for capital strategy-Acceleration of climate change impacts and increasing pressures to build sustainability

Which statement best describes the primary driver of your sustainability strategy?

28%

To become a leader in sustainability to gain competitive advantage



Responding to pressure from government regulators

18	%
nabling our	operation
and custo	mers to

transform

ESG is not new but it has reached a tipping point – it will be the main driver for future regulatory frameworks and impact the whole value chain



Capital markets are readily embracing the idea of ESG led financing and investments

Our experience is that many companies underestimate the value creation potential of managing ESG impacts as business risks

1. ESG is an enabler of access to capital

96%

of investors say ESG performance played a pivotal role in investor decision making over the last 12 months.¹ 2. ESG reduces risks and drives value creation



additional return on assets generated when investing in high ESG performing firms. 3. Lack of risk-based ESG management and disclosure can lead to undervaluation

> A 2019 EY survey³ found that investors are dissatisfied with the quality and consistency of risk-based environmental and social disclosure to inform investment decisions.

In the absence of good disclosure, investors are using third-party data and tools to assess risk. 1 in every 3 USD invested is screened on ESG impact

References:

- 1. EY, "Does your nonfinancial reporting tell your value creation story?" 2019. <<u>Link</u>>
- Robert G. Eccles, Ioannis Ioannou, and George Serafeim, "The Impact of Corporate Sustainability on Organizational Processes and Performance," Management Science 60, no. 11 (November 2014): 2835-2857. < Link Note: Based on a value-weighted sample of high ESG performing firms vs. a control sample over the period 1993 to 2010.

Summary

- ESG and Climate related commitments are now shifting their focus on the city to city collaborations to meet the National and Global objectives; alliances is the key
- COP 27 has highlighted Financing mechanisms from Private Sector, and cities can look for availing these options
- There is no adaption or mitigation initiative that does not touch the cities participation and support; hence these are central levers
- The national and province ecosystem support is required to meet some of the ESG objectives. Hence, there is a need to factor in local nuances into the ESG plans
- Climate change poses a great threat for City's sustenance and the MENA region has been highlighted as one of the most vulnerable ones

Questions and discussion

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The MENA practice of EY has been operating in the region since 1923. For over 98 years, we have grown to over 7,500 people united across 26 offices and 15 countries, sharing the same values and an unwavering commitment to quality. As an organization, we continue to develop outstanding leaders who deliver exceptional services to our clients and who contribute to our communities. We are proud of our accomplishments over the years, reaffirming our position as the largest and most established professional services organization in the region.

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